

Bay of Plenty Community Trust Inc. Consolidated Annual Report for the Year ended 31 March 2020





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"We're a decidedly cheerful bunch at Aongatete Forest Project, very dedicated to the work we do to protect our precious native species. The funding that Bay Trust provides is valued both now and will be by future generations, and we hugely appreciate their support."

Emma Cronin - Aongatete Forest Project

Our Kaupapa

Bay of Plenty Community Trust (BayTrust) was initially incorporated on 5 August 1988 as the Trust Bank Bay of Plenty Community Trust in accordance with the provisions of the Trustee Banks Restructuring Act, 1988. It continues under the provisions of the Community Trusts Act, 1999. The purpose of the Trust as outlined in its Trust Deed, is to provide charitable, cultural, philanthropic, recreational and other benefits to Bay of Plenty communities.

Over the last 12 months, the Trust has been on a journey working with our communities and stakeholders on refining our Kaupapa and ensuring that we deeply incorporate our commitments to Te Tiriti Waitangi and being climate responsible into everything we do including our new Purpose.

Our new imagery reflects this through the many mountains in the Bay of Plenty area, the river flowing through it connecting all parts as one, the stingray being the guardian of the environment and its people, just as BayTrust is a guardian. The stingray's heart reflects a spirit of generosity, and the shape of the stingray's tail symbolises sharks, representing thriving people, boldly engaging with their community.

Our Purpose

To accelerate bold meaningful change, assisting BOP communities and the environment to flourish.

Our Priorities



Our Commitments

- We commit to using all of our resources including investments, personnel and granting to progress our priorities:
 - → We will operate in true partnerships with our communities
 - → Be bold, flexible, innovative and to provide leadership
 - → Live and practice our Kaupapa in everything we do
- We are committed to becoming a climate responsible (Tiakina te ao turoa) organisation
- We commit to work with Māori in a way that is consistent with the principles of the Te Tiriti o Waitangi; partnership, protection and participation

Who we are

BayTrust is governed by a Board of up to 12 Trustees who are appointed by the Minister of Finance for terms of four years to represent the BOP region and who are supported by four fulltime and one part time staff member.

The Board's principal responsibilities are to invest the assets of the Trust in a range of diversified investments designed to sustainably deliver returns over the long term, whist reserving for inflation and population growth and then distribute these returns in the most impactful way as possible throughout the Trust's region in order to achieve the Trust's Purpose to accelerate bold meaningful change, assisting BOP communities and the environment to flourish. In meeting this responsibility, the Board approves the adoption of appropriate strategies, objectives and budgets and reviews the performance of the Trust against these objectives.

Our dedicated and experienced staff led by CEO Alastair Rhodes continue to perform well and assisted by our advisors have ensured both our investments and our granting continue to excel.

It is recognised that Trustees and staff have a wide range of involvement throughout the Bay of Plenty region, which is fantastic, however we also recognise that the potential for conflict will arise from time to time. To cover this eventuality, Trustees and staff disclose their involvement with other organisations, do not take part in discussions relating to organisations with which they have a conflict of interest with and do not vote on any matter where a conflict or potential conflict exists

BayTrust's head office is located at Level 1, 752 Cameron Rd, Tauranga. BayTrust also operates satellite offices in Rotorua (once a week at Rotorua Trust office, 1358 Eruera St) and Whakatane (once a month at Eastern Bay Energy Trust office, 5 Richardson St) and by appointment in Taupo. BayTrust staff also operate remotely and are often on the road spending time with many organisations and stakeholders within our region.

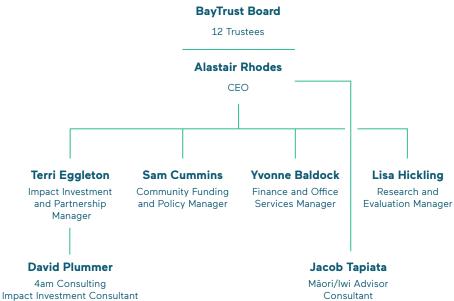
Our Region

The Trust's region extends from Katikati to Turangi to Te Kaha and includes the Eastern and Western Bay of Plenty, Rotorua and Taupo districts.



BayTrust Organisation Structure





Consultants/Advisors

- Investment AdvisorsCambridge Associates
- Legal Sharpe Tudhope
- Auditors KPMG
- Accounting Bakertilly Staples Rodway
- PR/Web Tailor-made/Moca



Alastair Rhodes (CEO); Gary Smith; Yvonne Baldock (Finance & Office Services Manager); Nigel McAdie; Jess Gamble (Administration & Funding Assistant); Simon Clarke; Lisa Hickling (Research & Evaluation Manager); Steve Napier; Maggie Bentley; Michael Christensen; Mawera Karetai; Roger Taylor; Rita Nabney (Chair); Stephaine Northey; Terri Eggleton (Impact Investment & Partnership Manager); Sam Cummins (Community Funding and Policy Manager); Judy Harris. Insert: Kristen Joiner



What we have done

Chair and CEO Report

Tena Koutou Katoa

BayTrust's Kaupapa is; "to accelerate bold and meaningful change, assisting BOP Communities and our Environment to flourish" and it is our pleasure to share the BayTrust's Group's key activities, achievements and highlights for the year ended 31 March 2020.

Financial



Community & Granting

- From an investment perspective it has been a challenging albeit pleasing year for BayTrust's investment portfolio with the Trust's investments returns being largely flat -\$0.3m (2019: \$7.6m) which we believe is a great result on the back of a volatile international Covid-19 environment.
- Over the last two years we have been working with Cambridge Associates to further diversify our investment portfolio to ensure it provides solid and sustainable returns for our communities into the future and this approach has been validated by the performance this year. A decision has been made to further increase the Trust's growth allocation to our preferred long-term position now that more value has returned to the market, along with targeting a carbon neutral investment approach with more details on this included in the investment performance section.
- During the year the Trust set up a 100% owned subsidiary (BayTrust Charities Limited) to facilitate an investment into the Trust Management Property Fund. The governance of this entity mirrors its parent BayTrust as does its charitable purpose with its results included in these accounts.
- As a result of this flat revenue performance, BayTrust's returns did not cover the Trust's expenses of \$1.15m (2019: \$1.12m) and granting of \$6.8m (2019: \$7m) leading to an overall deficit of \$8.7m (2019 deficit: \$0.9m). This deficit has been covered from the Trust's very healthy reserves which have been built up to help the Trust to continue to provide stable and consistent granting even when returns are challenging.
- Looking forward, the Board and its Investment Advisors continue to be cautious around future returns with increasing volatility being experienced in the financial markets and several unknowns associated with Covid-19. As a result of this uncertainty, the Trust has taken a conservative position and reduced forecast granting to \$6.15m for 2020/21 (2019: \$7m) noting that if markets improve then this reduction can be revisited. The reduction in forecast granting is also anticipated to be more than offset by increased impact investments (BOP investments where the Trust is looking for a measurable social return alongside a financial return) where the Trust's target allocation has been increased from 6% to 10% or ~\$8m and which we anticipate will be committed to investments supporting the Covid-19 recovery throughout the BOP.
- At year-end the total equity of BayTrust was \$203.9m, which was a \$8.7m decrease from the prior year.
- BayTrust's total granting commitments this year were \$6.8m (2019: \$7m) to 212 community organisations with these grants spread equitably across our funding areas and across our region. Along with our grants, the Trust provided other significant community support during the year delivered in a variety of ways including capacity-building opportunities such as workshops, which were extremely well received within our communities.



In December 2019 the BayTrust Board signed off on a Climate Change Action Plan. It contains three goal areas:

GOAL 1: Internal Leadership - to be internally carbon neutral by 2022/carbon positive and environmentally sustainable organisation;

GOAL 2: To be a sustainable investor and carbon neutral by 2030;

GOAL 3: To be a BOP Active Enabler

- (i) Support BOP communities to understand and mitigate their own climate change impact and to assist them to capitalise on any opportunities identified particularly in relation to improving environmental sustainability through the Covid-19 recovery phase.
- (ii) Demonstrate leadership by working with other key stakeholders in this area.
- In February 2020 we completed a Strategic Refresh to confirm and cement into place a new simplified funding framework and to clarify the Trust's purpose/kaupapa: "To accelerate bold and meaningful change, assisting BOP communities and our environment to flourish". We have gone from nine outcomes with 27 specific priority funding areas to four key focus areas; Community Wellbeing & Tū Māori Mai; Healthy, Secure and Affordable Housing; Sustainable Employment and Inclusive Growth and Kaitiakitanga. We are now well underway to implementing this refresh including supporting more innovative ideas and projects, working in a true partnership manner with many organisations and increasing our multi-year funding.
- Covid-19; due to the effects of this pandemic we initiated our emergency committee with Zoom meetings on a weekly basis from the end of March through to May. The Trust's normal monthly and quarterly grants rounds remained open with the Trust honouring all its multi-year funding obligations as well as any other existing commitments. Along with this, the Trust worked collaboratively with other local funders to set up an Emergency Rapid Response fund for those organisations experiencing a significant increase in demand on their services due to Covid-19. BayTrust budgeted \$0.5m to this fund which was more than matched by the other funders and has also set aside a further \$1m to assist with medium and long-term recovery across the BOP with plans for this additional funding to be confirmed.
- Lastly, we know how challenging the past few months have been for everyone. It will be through working together, being innovative and not being afraid to make tough decisions that will get us through.

Thank you to our team of Trustees and staff for your hard-work and input over the year. Plus, an even bigger thank you to all the wonderful community organisations who have worked through these tough and challenging times. Keep up the good work and be strong.

Nā māua noa, nā

Rita Nabney Chair Alastair Rhodes
Chief Executive Officer

Investment Performance

BayTrust's investment objective is to protect and equitably grow BayTrust's investment capital so that it can provide ongoing returns for distribution to current and future BOP communities. Over the last year, the Board with the assistance of our Investments Advisors, Cambridge Associates ran a well diversified and global portfolio of investments which performed well given the Covid-19 market impacts.

Key performance for the year includes:

- The Trust's investment base has grown from \$89m when first established as a separate investment entity in 1997 to \$210m, which has allowed the Trust to reserve for inflation and population growth as well as to provide a buffer for challenging investment periods. This is an increase of \$121m over 24 years, whilst over the same period the Trust has granted \$78m into our communities.
- In spite of a material market downturn associated with Covid-19 in the last quarter, it was pleasing that overall investment revenue was flat (0%) which aligned to our benchmark return, illustrating the benefits of BayTrust's globally diversified portfolio and allowing the Trust to largely maintain its current granting levels.
- At an asset class level, performance varied as expected with the Covid-19 impacts on global equites (-5% for the year and -15% for the March quarter) being offset by a strong global bond performance (+5% for the year).

| | 2020 | 2019 | |
|----------------------|------|------|--|
| Investment Income | \$0m | \$8m | |
| Return on Investment | 0% | 4% | |
| Benchmark Return | 0% | 6% | |

Investment changes during the year

In March 2020, the Trust agreed to increase its growth allocation from 60% to its long term preferred 75% allocation as a result of the significant market correction arising from Covid-19 impacts, and better value in the market that warrants increasing exposure to growth assets. The transition from the 60% growth to 75% will occur over the coming year in a staged manner based on advice from the Trust's Investment Advisors. The slightly increased risk associated with the higher

growth allocation, reflects the perpetual nature of the Trust and the desire to ensure the Trust's ongoing distributions to its communities remain strong. As part of this review, the Trust has also committed to driving a 50% reduction in its investments' carbon exposure by 2025, with the aim to have a carbon neutral investment portfolio by 2030, which both ourselves and our advisors believe will not just be good for the planet, but also good for the Trust's long term investment returns.

BayTrust's Investment Portfolio 31 March 2020, \$210m



BayTrust's Target Asset Allocation March 2020

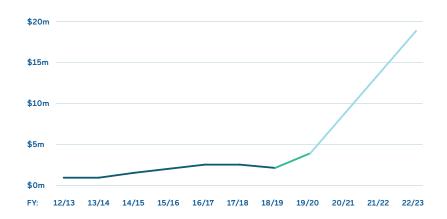


Future Investment plans

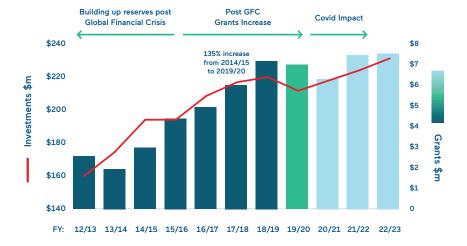
Looking ahead we anticipate financial market volatility is likely to continue and we are working closely with our Investment advisors to further refine and diversify our investment portfolio to align with our asset allocation targets and its 75% growth allocation. We also remain committed to stable granting and expect

to offset a small decline in granting due to Covid-19 in 2020/21 by significantly increasing our impact investments into the BOP where we are looking to drive a measurable social impact and a financial return with these investments.

Impact Investments Analysis



Granting Analysis



Granting

To help achieve our Purpose and in alignment with our Values, the Trust paid \$6.8m (2019: \$7m) in grants and scholarships distributed across our region and our outcome areas as outlined below:

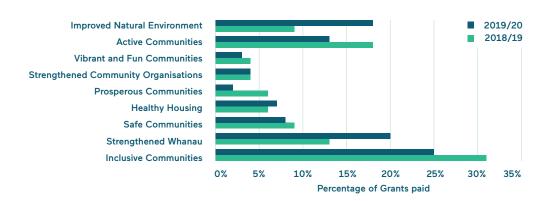
Funding into the outcome areas over the last two years has been broadly consistent. The larger allocation to Strengthening Whānau and Improved Environment in 2019/20 is attributable to investment in multi-year funding in these outcome areas.

The Trust aims for an equitable distibution of grants across the region and was reasonably consistent with the actual population percentages and with previous years although, compared to the previous year slightly less was granted into Rotorua and slightly more into

the EBOP due to Community Amenities fund and Strategic Partnership fund payments, without which the allocation was in line with previous quarters and with population percentage.

The number of applications 267 (2019:282) has reduced slightly but the approval rate has increased to 79% (2019: 74%). The total granted as a percentage of requests (excluding Community Amenities Fund) this year was similar to last year (65% compared to 63% in 2019).

Grants across Outcome Areas



Regional Distribution of Granting



Partnerships

2019/2020 has seen the continuation of our approach to building meaningful partnerships with a selection of groups through the Strategic Partnership Fund. Of note is the partnership with Project Tongariro which will see funding of \$450,000 over a three-year period that will help the group deliver numerous environmental outcomes over their projects across the Taupo/Turangi region.

Multi-year funding

Multi-year funding for operational costs was granted to nine organisations totalling \$935,000 (1/3 of this paid out in 2019/20 year).

Capability Building Support

During the 2019/20 year, in partnership with BayTrust, Exult ran 23 workshops across the Bay of Plenty region which included 343 participants from 128 organisations. A wide range of non-profit and community organisations were represented in the workshops, including social services, health, sport and recreation, environmental, animal welfare, arts and community development.

Community Feedback

BayTrust surveys grantees and key stakeholders annually, the key outtakes from the latest survey undertaken in Dec 2019/Jan 2020 were:

- Stakeholders had high levels of awareness of BayTrust's funding priorities and outcome areas and were generally satisfied with the outcome areas BayTrust funds. This year we also asked applicants to provide feedback on the draft BayTrust key strategic elements which informed to the strategic reset
- Stakeholders thought that BayTrust's most effective mechanisms to achieve its outcomes were through grants and Toolbox funding followed by Impact Investments and research.
- The frequency of communication was about right with the most preferred form of communication being email.
- Most stakeholders felt BayTrust collaborated well/ very well or OK with its partners /stakeholders.
- Most applicants saw climate change as a high/ medium-high priority for the community and almost a third saw climate change as a sa high/mediumhigh priority for their own organisations.

Stakeholders, applicants and grantees advised that, as in previous years the three biggest community challenges that BayTrust could influence in the next two to three years were housing availability/affordability, opportunities for young people and funding sustainability.

Drop-In Hui's

BayTrust holds annual community engagement **dropin centres across the BOP**, creating a platform for communities to feedback their successes, priorities and challenges. This year the drop-in centres were held in Katikati, Te Puke, Taupō, Rotorua, and Whakatane.

As in previous years, there were consistent themes across all the drop-in centres that emerged around issues stemming from the difficultly in securing funding, lack of volunteers and housing affordability.

Feedback from the community helped to inform our new funding framework.

"The Halberg Foundation passes our sincere thanks and appreciation to the Bay Trust whānau. The support the Bay Trust provides is significant in enabling us to enhance our community"

Eilish Emery - Halberg Foundation





"These riders are gaining new skills and dragging their whanau along with them... Thank you to BayTrust for your ongoing support. Look at the difference your funding is making in the community."

Cath Oldfield - Kids Bike Taupō

Consolidated Statement of comprehensive revenue and expense

For the year ended 31 March 2020 in New Zealand Dollars (\$000's)

| | Note | 2020 | 2019 |
|--------------------------------------------------------|-------|---------|-------|
| Investment Income | 4 | (294) | 7,646 |
| Less Expenses | | | |
| Portfolio management and advisory fees | | 417 | 387 |
| Other expenses | 5 | 1,154 | 1,124 |
| Total Expenses | | 1,571 | 1,511 |
| Grants Expenditure | 6, 16 | 6,819 | 7,000 |
| Surplus/(Deficit) for the year | | (8,684) | (865) |
| Total comprehensive revenue and expense for the period | | (8,684) | (865) |

Consolidated Statement of changes in equity

For the year ended 31 March 2020 in New Zealand Dollars (\$000's)

| | Trust | Retained | Population | Grants | Inflation | Total |
|---------------------------------|---------|----------|------------|-------------|------------|---------|
| | capital | earnings | reserve | maintenance | reserve | |
| | | | | reserve | | |
| Note | | | Note 9 (c) | Note 9 (a) | Note 9 (b) | |
| Balance at 1 April 2018 | 89,308 | - | 10,560 | 66,654 | 46,976 | 213,498 |
| Total comprehensive revenue and | | | | | | |
| expense for the period | - | (865) | - | - | - | (865) |
| Reserves transfers | | 865 | - | (2,919) | 2,054 | - |
| Balance at 31 March 2019 | 89,308 | - | 10,560 | 63,735 | 49,030 | 212,633 |
| | | | | | | |
| Balance at 1 April 2019 | 89,308 | - | 10,560 | 63,735 | 49,030 | 212,633 |
| Total comprehensive revenue and | | | | | | |
| expense for the period | - | (8,684) | - | - | - | (8,684) |
| Reallocation of Funds | - | - | 32,987 | (36,470) | 3,483 | - |
| Reserves transfers | | 8,684 | - | (8,684) | - | |
| Balance at 31 March 2020 | 89,308 | - | 43,547 | 18,581 | 52,513 | 203,949 |

The notes on pages 13 to 21 are an integral part of these financial statements.

Consolidated Statement of financial position

As at 31 March 2020

in New Zealand Dollars (\$000's)

| | Note 2020 | 2019 |
|-------------------------------|-----------------------|---------|
| Assets | | |
| Property, plant and equipment | 136 | 44 |
| Loans | 8 1,442 | 1,234 |
| Investments | 10 204,181 | 213,759 |
| Total non-current assets | 205,759 | 215,037 |
| Loans | 8 175 | 508 |
| Other Receivables | 144 | 220 |
| Cash and cash equivalents | 4,657 | 2,038 |
| Total current assets | 4,976 | 2,766 |
| Total assets | 210,735 | 217,803 |
| Trust equity | | |
| Trust capital | 89,308 | 89,308 |
| Retained earnings | | - |
| Population reserve | 9 43,547 | 10,560 |
| Grants maintenance reserve | 9 18,581 | 63,735 |
| Inflation reserve | <mark>9</mark> 52,513 | 49,030 |
| Total equity | 203,949 | 212,633 |
| Liabilities | | |
| Grants Payable | 3,486 | 3,382 |
| Derivatives | 11 1,573 | - |
| Trade and other payables | 107 | 197 |
| Total current liabilities | 5,166 | 3,579 |
| Grants Payable | 1,620 | 1,591 |
| Total non-current liabilities | 1,620 | 1,591 |
| Total liabilities | 6,786 | 5,170 |
| Total equity and liabilities | 210,735 | 217,803 |

The notes on pages 13 to 21 are an integral part of these financial statements.

Signed on behalf of the Board of Trustees;

Chair:

Trustee:

3010712020



Consolidated Statement of cashflows

For the year ended 31 March 2020 in New Zealand Dollars (\$000's)

| | 2020 | 2019 |
|------------------------------------------------------|-----------|----------|
| Cashflows from operating activities | | |
| Investment income | 2,467 | 148 |
| Cash paid to suppliers, Trustees and staff | (1,643) | (1,509) |
| Proceeds from realisation of investments | 139,842 | 48,735 |
| Funds Invested | (131,327) | (47,112) |
| Grants paid to the community | (6,688) | (3,845) |
| Net cash flows from operating activities | 2,651 | (3,583) |
| Cashflows from investing activities | | |
| Acquisition of property, plant and equipment | (108) | (34) |
| Loans (Issued) / Repaid | 76 | 1,001 |
| Net cash flows from investing activities | (32) | 967 |
| Net increase/(decrease) in cash and cash equivalents | 2,619 | (2,616) |
| Cash and cash equivalents at 1 April | 2,038 | 4,654 |
| Cash and cash equivalents at 31 March | 4,657 | 2,038 |

The notes on pages 13 to 21 are an integral part of these financial statements.

Notes to the financial statements

1 Reporting entity

These consolidated financial statements are for the Group consisting of Bay of Plenty Community Trust (the "Trust") and its subsidiary (together, the Group). A list of the subsidiary is included in note 1(a). The Bay of Plenty Community Trust is a Charitable Trust, incorporated in accordance with the provisions of The Community Trusts Act 1999.

(a) Entities Reporting

Subsidiary company at balance date is as follows:

BayTrust Charities Limited

100% Shareholding

BayTrust Charities Limited was formed during the year for the purpose of investing into the Trust Management Property Fund, this fund requires that the entity investing is a registered charity and Bay Of Plenty Community Trust is a Community Trust, not a registered charity.

(b) Consolidation

Subsidiaries are all entities that the Group has the power to govern the financial and operating policies. This power is generally

Inter-entity transactions, balances and unrealised gains on transactions between entities in the Group are eliminated.

2 Basis of preparation

(a) Statement of compliance

These consolidated financial statements have been prepared in accordance with the requirements of the Financial Reporting Act 2013 and Generally Accepted Accounting Practice in New Zealand (NZ GAAP). They comply with the Public Benefit Entity Accounting Standards Reduced Disclosure Regime ("PBE Standards RDR") as appropriate for Tier 2 not-for-profit public benefit entities, for which all reduced disclosure regime exemptions have been adopted. The Trust qualifies as a Tier 2 reporting entity as for the two most recent reporting periods it has had between \$2m and \$30m operating expenditure and is not publicly accountable.

The Board of Trustees approved the financial statements on 30 July 2020.

(b) Basis of measurement

These consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of certain assets and liabilities as identified in specific accounting policies below.

(c) Functional and presentation currency

These consolidated financial statements are presented in thousands of New Zealand dollars and rounded to the nearest thousand dollars (\$000's) which is the functional currency of the Group.

(d) Use of estimates and judgements

The preparation of financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

In the process of applying the Group's accounting policies management have made judgements regarding whether or not discretionary grants are payable at year end or if discretionary grants are contingent liabilities at year end. This potentially has a significant effect on the amounts recognised in the financial statements. Grants payable are discretionary grants where there are no significant conditions attached to the grant at balance date or where the significant conditions attached to the grant have been met at balance date. Grants that are classified as contingent liabilities at year end are discretionary grant obligations at balance date that are reliant on additional funding or have other significant conditions attached to them to go ahead with a specified project. Refer to note 6 for the grants payable at 31 March 2020 and note 7 for contingent liabilities.

(e) Taxation

Bay of Plenty Community Trust is exempt from income tax with effect 1 April 2008, under section CW 52 of the Income Tax Act 2007. BayTrust Charities Limited is exempt from income tax with effect 25 June 2019, under section CW 52 of the Income Tax Act 2007.

Notes to the financial statements (continued)

3 Significant accounting policies

(a) Foreign currency

Foreign currency transactions

Transactions in foreign currencies are translated to the functional currency at exchange rates prevailing at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date and any differences are recognised in profit or loss. Classification is also reassessed by management at each reporting date.

(b) Financial assets at fair value through profit or loss

The Group classifies its investments as financial assets at fair value through profit or loss. These financial assets are designated by management at fair value through profit or loss at inception.

Financial assets designated at fair value through profit or loss at inception are those that are managed and their performance evaluated on a fair value basis in accordance with the Group's Statement of Investment Policies and Objectives and information is provided internally to key management personnel on that basis.

Regular-way purchases and sales of investments are recognised on the trade date, being the date on which the Group commits to purchase or sell the investment. Investments are derecognised when the rights to receive cash flows from the investment have expired or the Group has transferred substantially all risks and rewards of ownership.

Financial assets at fair value through profit or loss are initially recognised at fair value. Separately identifiable transaction costs (including management, advisory, custodian and direct private equity fees) are expensed as incurred. Where transaction costs are not separately identifiable (i.e fees deducted at source) these are offset against revenue from investments. Subsequent to initial recognition, all financial assets at fair value through profit or loss are measured at fair value. Gains and losses arising from changes in the fair value are presented in profit or loss in the period in which they arise.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the reporting date. These are classified as non-current assets. The Group's loans and receivables comprise 'loans'.

Loans and receivables are initially recognised at fair value plus transaction costs. The fair value of long term receivables or loans that are interest free or have interest rates below market values are estimated using the present value of all future cash flow receipts discounted using the prevailing market rate of interest for similar instruments with a similar credit rating. After initial recognition, loans and receivables are carried at amortised cost using the effective interest method less impairment.

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or where appropriate, a shorter period, to the net carrying amount of the financial asset.

The Group assesses at each balance sheet date whether there is objective evidence that a loan or receivable is impaired.

Short term deposits

Short term deposits are short term investments with an original maturity of between 3-12 months.

Trade and other payables

Trade and other payables are stated at cost and are classified as other liabilities.

Derivatives

An instrument is classified as at fair value through profit and loss if it is held for trading or is designated as such upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value. Upon initial recognition, attributable transaction costs are recognised in the profit or loss when incurred. Subsequent to initial recognition, financial instruments at fair value through profit and loss are measured at fair value, and changes therein are recognised in profit or loss.

The Group had a closing derivative financial instrument at fair value through profit and loss in the form of foreign exchange rate swaps to reduce foreign exchange rate risk (Refer note 11).

Notes to the financial statements (continued)

3 Significant accounting policies (continued)

c) Grants expenditure and grants payable

The Group makes discretionary grants. The grants are recognised as an expense at the point at which the payment of the grant has been approved by the Trustees and the recipient of the grant does not have any further obligations to meet in order to receive the grant.

Grants payable are those grants which have been approved, there are no significant obligations to be met, and the grant has not been paid by the reporting date.

Where grants have been approved in the current or previous years but are subject to the fulfilment of further conditions in future years, they are treated as contingent liabilities (note 7).

(d) Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment (if any). The cost of property, plant and equipment is the value of consideration given to acquire the assets and the value of the other directly attributable costs which have been incurred in bringing the assets to the location and condition necessary for their intended service.

Any gain or loss on disposal of an item of property, plant or equipment (calculated as the difference between the net proceeds from disposal and the carrying amount of the item) is recognised in profit or loss.

(i) Depreciation

Depreciation is recognised in profit or loss on a diminishing value basis over the estimated useful lives of each part of an item of property, plant and equipment.

The depreciation rates for the current and comparative periods are :

Furniture & fittings 8.5% to 40%
Office equipment 30% to 50%
Motor vehicle 20% to 30%

Depreciation methods, useful lives and residual values are reassessed at the reporting date.

(e) Impairment

The carrying amounts of the Group's assets are reviewed at each reporting date to determine whether there is any indication of impairment

An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. Impairment losses directly reduce the carrying amount of assets and are recognised in profit or loss.

(i) Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at each balance sheet date. Financial assets are impaired where there is objective evidence that as a result of one or more events that occurred after the initial recognition of the financial asset the estimated future cash flows of the investment have been impacted. For financial assets carried at amortised costs, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

 $The \ carrying \ amount \ of \ the \ financial \ assets \ is \ reduced \ by \ the \ impairment \ loss \ directly \ for \ all \ financial \ assets.$

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent the carrying amount of the investment at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

(ii) Non-financial assets

The carrying amounts of the Group's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated.

Notes to the financial statements (continued)

in New Zealand Dollars (\$000's)

3 Significant accounting policies (continued)

(f) Employee benefits

Liabilities for wages and salaries, including non monetary benefits, annual leave and accumulating sick leave expected to be settled within 12 months of the reporting date are recognised in trade and other payables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled. Sick leave is recognised when the leave is taken and measured at the rates paid.

(g) Investment Income

(i) Interest income

Interest income is recognised on a time-proportion basis using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to the net carrying amount of the financial asset.

(ii) Dividend income

Dividend income is recognised when the right to receive payment is established.

(iii) Investment Income

Refer to note 3(b) 'Financial Assets at fair value through profit or loss'.

(h) Changes in Significant Accounting Policies

Other than as disclosed below, the accounting policies applied by the Group in these consolidated financial statements are the same as those applied by the Group in its consolidated financial statements for the year ended 31 March 2019. The Group has not applied any standards, amendments and interpretations that are not yet effective.

4 Investment Income

| | 2020 | 2019 |
|---------------------------------------------------------------------------------|-------|-------|
| Interest received | 59 | 123 |
| Fair Value Investment gains and losses | (303) | 7,228 |
| Net changes in fair value movement on loans and receivables / other investments | (50) | 295 |
| Total Investment Income | (294) | 7,646 |

As per Policy 3(b) Financial Assets at Fair Value through Profit and Loss the entity have changed the way they report Investment fees. These are now netted off income.

5 Other expenses

| | 2020 | 2019 |
|-----------------------------------------------|-------|-------|
| Accountancy fees | 22 | 14 |
| Depreciation | 17 | 10 |
| Office operating costs | 109 | 77 |
| Office lease expenses | 64 | 78 |
| Trust administration | 144 | 200 |
| Employer kiwisaver contribution | 21 | 20 |
| Wages and salaries | 523 | 496 |
| Trustees' Remuneration (note 12) | 164 | 160 |
| Trustee expenses and professional development | 58 | 40 |
| Vehicle expenses | 12 | 13 |
| | 1,134 | 1,108 |
| Auditor's remuneration to KPMG | | |
| - audit of financial statements | 20 | 16 |
| Total auditor's remuneration | 20 | 16 |
| | | |
| Total other expenses | 1,154 | 1,124 |

6 Grants expenditure

The Group's principal activity is to distribute income from its investments to the Community. The following table summarises the grants made to the Community.

| | 2020 | 2019 |
|------------------------------|-------|-------|
| Grants paid | 6,900 | 6,931 |
| Dillon Scholarship | 88 | 98 |
| Grants refunded or cancelled | (169) | (29) |
| Total Grants | 6,819 | 7,000 |

A full list of the grants expenditure can be found in note 15. The Group provides an additional benefit to the Community by providing low-interest rate loans (see note 8), the value of the interest saved by the organisation over the term of the loan is effectively a grant to the organisation when the loan is approved.

Notes to the financial statements (continued)

in New Zealand Dollars (\$000's)

7 Contingent liabilities

The Group has no contingent liabilities as at 31 March 2020.

8 Loans

From time to time the Group advances funds to organisations at low interest rates or interest free. The loans are classified as loans receivable and, after initial recognition, are measured at amortised cost using effective interest rate method less any impairment loss. The difference between the interest charged and market rates equates to a community benefit provided by the Group. The actual value of the loans outstanding is \$1,864,205 however due to the below market interest rates that have been charged the carrying value of these loans is actually \$1,616,445. The variance of \$247,765 is essentially a benefit provided to the community over the remaining loan terms.

The loan balance is made up as follows:

| Organisation | Maturity Date | Interest rate % | 2020 | 2019 |
|----------------------------------------|---------------|-----------------|-------|-------|
| Tauranga Squash Racquets Club Inc | 1/08/29 | 3% | 113 | 132 |
| Theatre Whakatane Inc | 20/11/29 | 3% | 121 | 140 |
| Tauranga Community Housing Trust | 18/10/29 | 2.75% | 760 | 760 |
| Tauranga Community Housing Trust | 2/10/44 | 2.75% | 870 | 907 |
| Imputed Interest on low interest loans | | | (247) | (197) |
| Total | | | 1,617 | 1,742 |
| | | | 2020 | 2019 |
| Classified as: | | | | |
| Current | | | 175 | 508 |
| Non-current | | _ | 1,442 | 1,234 |
| Total | | <u> </u> | 1,617 | 1,742 |

For the purposes of calculating amortised cost and interest, the rate applying to the Reserve Bank swap rate at inception date of each advance is used.

9 Reserves

(a) Grants maintenance reserve

The grants maintenance reserve relates to a capital maintenance reserve established and maintained at the Trustees' discretion.

(b) Inflation reserve

As an "enduring" (everlasting) Trust, BayTrust has a responsibility to ensure it treats all classes of beneficiaries equitably and this includes future potential beneficiaries. For this reason the Trust maintains its "real" capital by adjusting its initial capital for both inflation and, to some extent, population movements. Inflation adjustments are made as at 31 March each year to reflect changes in the Statistics New Zealand All Groups CPI with an adjustment required of \$3.48m in the March 2020 year.

(c) Population Reserve

To date, population adjustments have reflected a portion of the rate of growth in the Bay of Plenty region, with population reserves of \$43.55m being currently set aside which equates to 100% of the BOP population growth from inception of the Trust through to the 2018 census. Future population adjustments will be considered by the Trustees in the year following a New Zealand Census subject to funds being available.

10 Investments

| | 2020 | 2019 |
|-------------------------------------------------------------------|---------|---------|
| Investments | | |
| NZ fixed interest debt securities - unit trusts | 5,894 | 5,790 |
| Emerging Market Equity | 10,273 | 5,272 |
| Global bonds - unit trusts | 31,887 | 82,885 |
| Global equities - unit trusts | 66,837 | 79,279 |
| Global Infrastructure - unit trusts | 15,382 | 18,352 |
| Growth Alternatives | 18,927 | 12,731 |
| Impact Investment - Growth | 1,865 | 48 |
| Private Equity Investments | 13,167 | 9,402 |
| Defensive Alternatives | 17,411 | - |
| NZ Fixed Income Funds | 22,538 | - |
| Total investments designated at fair value through profit or loss | 204,181 | 213,759 |

Notes to the financial statements (continued)

in New Zealand Dollars (\$000's)

11 Derivative Financial Instruments

| | 2020 | 2019 |
|----------------------------------------|-------|------|
| Balance at the beginning of the period | = | - |
| Unrealised gain in fair value | (96) | - |
| Unrealised loss in fair value | 1,669 | - |
| Balance at the end of the period | 1,573 | |

The fair value change to foreign exchange rate derivatives is the gain or loss on the foreign exchange rate swap at the end of the financial reporting period. The fair value of the foreign exchange rate swap is based on a mark to market valuation at balance date, obtained from BNZ.

12 Leases

Leases as leased

Non-cancellable operating lease in relation to the Trust's administrative office rentals are payable as follows:

| | 2020 | 2019 |
|----------------------------|------|------|
| Less than one year | 53 | = |
| Between one and five years | 267 | - |
| Total | 320 | = |

Lease is for a 6 year term until December 2025 with three, three year, rights of renewal.

13 Related parties

The Trust held seven Board meetings during the year with Trustees also attending numerous other committee meetings and events representing the Trust. The table below records each Trustee's attendance at Board meetings and the remuneration paid as fixed by the Minister of Finance:

| | Meeting | Remuneration |
|---------------------------------------------------|------------|--------------|
| | Attendance | \$ |
| Brown, Kenneth (Retired May 2019) | | 2 |
| Cleghorn, Bill (Retired May 2019) | | 2 |
| Hawker-Green, Kylie (Retired May 2019) | | 2 |
| Bentley, Maggie | 6 | 14 |
| Christensen, Michael | 6 | 12 |
| Clarke, Simon | 6 | 13 |
| McAdie, Nigel | 7 | 14 |
| Nabney, Rita (appointed Trust Chair 1 March 2019) | 7 | 24 |
| Northey, Stephanie | 6 | 13 |
| Napier, Steve | 7 | 13 |
| Karetai, Mawera | 7 | 12 |
| Taylor, Roger | 7 | 12 |
| Harris, Judy | 4 | 11 |
| Joiner, Kristen | 6 | 10 |
| Smith, Gary | 7 | 10 |
| | | 164 |

There are fees payable to 12 Trustees at balance date of \$13,650 gross (2019:12 Trustees at \$13,660).

Trustees and the Chief Executive Officer are considered part of the key management personnel of the Trust. Remuneration paid during the year to the key management personnel totalled \$350,343 (2019: \$340,337).

14 Subsequent events

In March 2020 the COVID-19 pandemic led most governments around the world (including the NZ government) to put measures in place to contain the spread of the virus, with these measures having a significant detrimental impact on global economic activity which resulted in material equity market corrections coupled with long term economic challenges for many countries.

Management has reviewed the current and potential impacts of COVID-19 on its future operations and considered the potential impact on cashflows, investment returns and the appropriateness of the going concern assumption.

Due to the diversified nature of the Trust's investment portfolio coupled with high level of reserves and appropriate liquidity levels, management do not foresee any impact on the ability to continue as a going concern.

Notes to the financial statements (continued)

in New Zealand Dollars (\$000's)

15 Commitments

Prior to balance date the Board approved the following investments:

- Shares with Whakatohea Mussels (Opotiki) Ltd, totalling \$2,000,000.
- Invest in YouOwn Limited Partnership, totalling \$2,000,000 subject to Due Diligence, completion of legal and taxation liabilities and written confirmation from YouOwn that at least \$2m of properties be delivered within BOPCT boundaries within 5 years.

The following is a schedule of committed capital for private equity investments which were uncalled during the financial period, as per the table below:

| Continuity Capital Partners | 375,000 |
|-----------------------------------------------------------|------------|
| Waterman Capital Ltd | 2,400,000 |
| Pencarrow Private Equity | 1,370,000 |
| Forester Strategic Opportunities Ltd | 6,757,098 |
| Oriens Capital | 360,000 |
| Public Infrastructure Partners II LP (formerly Morrisons) | 83,425 |
| WNT Ventures Fund 2 Limited Partnership | 295,000 |
| ICG (AUD 6,463,661) | 6,135,420 |
| Generation Sustainable Fund 1 (USD 2,860,000) | 4,824,162 |
| Accolade Growth Fund (USD 3,260,000) | 5,498,870 |
| Purpose Capital | 4,700,000 |
| Total | 32,798,975 |

Notes to the financial statements (continued)

16 Grants expenditure for the year ended 31 March 2020

| Active Communities | | Grief Support Services Inc; Operational costs | \$20,000 |
|------------------------------------------------------------------------------------|-------------|--------------------------------------------------------------------------------------|-------------|
| Bike Taupo Advocacy Group Inc; Kids Bike Taupo | \$15,000 | Growing Through Grief Rotorua; Operational costs | \$5,000 |
| Omokoroa Sport & Recreation Soc Inc; Sports Pavilion | \$238,000 | Growing Through Grief Opotiki; Seasons for Growth programs | \$7,500 |
| | \$253,000 | Growing Through Grief Te Puke; Seasons for Growth programs | \$6,000 |
| Healthy Sustainable Housing | | H2R Charity Ltd; Leadership Development in Maori Communities | \$20,000 |
| Baywide Community Law Charitable Trust; Operational costs - Housing Advocacy | \$30,000 | Halberg Foundation; Operational costs | \$5,000 |
| Sustainable Options; Healthy Homes | \$450,000 | Have a Heart Charitable Trust; Operational costs | \$12,500 |
| Visions of a Helping Hand Charitable Trust; Housing services | \$50,000 | He Kaupapa Kotahitanga Trust Tauranga; Awhina House operational costs | \$60,000 |
| | \$530,000 | House of Science Tauranga; Operational costs | \$30,000 |
| Improved Natural Environment | | Kawerau & Districts Ageing in Place Inc; Operational costs | \$15,000 |
| Aongatete Forest Project; Restoration project | \$25,000 | Kawerau Community Menz Shed; Operational costs | \$4,000 |
| Bay Conservation Inc; Collective conservation | \$87,500 | Kimiora Community Trust; Operational costs | \$30,000 |
| Environmental Education for Resource Sustainability Trust; Paper4trees | \$10,000 | Ko Te Tuara Totara O Fordlands Inc Soc; Fordlands Community Centre | \$25,000 |
| HALO Whakatane Inc Soc; Predator eradication | \$120,000 | Live for More Charitable Trust; Live for More | \$40,000 |
| Kai Rotorua Inc Society; Operational costs | \$10,000 | Macular Degeneration NZ; Vision for 2020 | \$25,000 |
| Lakes Water Quality Soc; Caring for our lakes, biosecurity, quality & biodiversity | \$7,500 | Male Support Services Waikato; Operational costs | \$10,000 |
| Para Kore Marae Inc; Community Education and Outreach | \$7,500 | Mangakino Family Services Inc; Operational costs | \$7,500 |
| Project Litefoot Trust; LiteClub - BOP | \$8,534 | Mid Island Gymsports; Special Needs/Disability movement classes | \$1,000 |
| Taupo Community Gardens Trust; Learn to grow as a community | \$5,000 | Mockingbird Charitable Trust; Operational costs | \$35,000 |
| Tauranga Environment Centre Charitable Trust, Operational costs | \$130,000 | Muscular Dystrophy Northern Inc; Operational costs | \$10,000 |
| Tauranga Environment Centre Charitable Trust, Environmental Sustainable Future | \$32,800 | NZ Nutrition Foundation; Just Cook Healthy Ageing | \$5,000 |
| Te Runanga o Ngai Te Rangi lwi Trust; Research program | \$20,000 | Opotiki District Council; Te Tahihi o Te Rangi Technology & Research Centre | \$300,000 |
| The Rotary Centennial Trust; Kopurererua Valley Reserve restoration project | \$10,000 | Oranga Tinana o Ue Inc Soc; Te Arawa Kaumatua Olympics 2019 | \$5,000 |
| The Soil & Health Assoc of NZ Inc; Soil Carbon intelligence project | \$10,000 | Parent to Parent Central Lakes; Operational costs | \$5,000 |
| Tongariro Natural History Society; Project Tongariro | \$450,000 | People First NZ, Nga Tangata Tuatahi; Self-advocacy meetings in BOP | \$7,500 |
| Uretara Estuary Managers Inc; Project Parore | \$420,000 | Pregnancy Choice; Operational costs | \$15,000 |
| | \$1,363,634 | Pregnancy Help Inc Taupo Branch; Operational costs | \$13,000 |
| Inclusive Communities | | Puaka Bush School; Puaka Bush school program | \$10,000 |
| Age Concern Rotorua District Inc; Operational costs | \$30,000 | Rainbow Youth Inc; Operational costs | \$33,000 |
| Age Concern Taupo Inc; Operational costs | \$8,000 | Recreate NZ; Operational costs | \$23,800 |
| Alzheimers Tauranga/BOP; Dementia Navigation service | \$30,000 | Rotorua District Riding for the Disabled Assoc Inc; Operational costs | \$25,000 |
| Anglican Care Waiapu; Growing Through Grief Tauranga | \$10,000 | Rotorua Multicultural Council; Networking & Celebrations, migrant settlement program | \$7,500 |
| Anxiety NZ Trust; 24 hour helpline operational costs | \$7,500 | Sailability Tauranga Charitable Trust; Operational costs | \$7,500 |
| Aphasia NZ Charitable Trust; Operational costs | \$7,500 | Shakti Ethnic Women's Support Group Central Region; Operational costs | \$30,000 |
| Asthma NZ Inc. Rotorua & Lakes Region; Helping our Tamariki Breathe Easy | \$10,000 | Sir Edmund Hillary Outdoors Education Trust; Youth adventure programs | \$10,000 |
| Atua Awhi Community Charitable Trust; Operational costs | \$25,000 | 6th Battalion (Hauraki) Regimental Assoc Inc; Final 65th reunion | \$5,000 |
| Auckland District Kidney Soc Inc; Support for BOP families | \$17,500 | Soc of St Vincent de Paul, Thermal Lands; Rotorua Fullfill project | \$5,000 |
| Autism NZ Inc; Operational costs | \$10,000 | Soc of St Vincent de Paul, Whakatane Conference; Foodbank expenses | \$3,000 |
| Awhi Mai Stroke Trust; Waiariki Maori stroke conference 2019 | \$3,000 | St Chads Communications Centre; Operational costs | \$25,000 |
| Awhina Soc Inc; Operational costs | \$30,000 | Street Kai Assoc. Inc; Milo nights | \$5,000 |
| Barnados NZ; 0800 What's Up Children's helpline | \$10,000 | Talk Link Trust; Support services BOP | \$15,000 |
| Bay of Plenty Justices of the Peace Assoc; Regional conference | \$1,000 | Tauranga Boys College Pasifika; Pasifika program | \$7,500 |
| Bellyful NZ Trust; Operational costs | \$2,950 | Tauranga District Group Riding for the Disabled; Operational costs | \$25,000 |
| Bethlehem Baptist Church; Place of Hope Counselling | \$10,000 | Tauranga Regional Multicultural Council; Operational costs | \$15,000 |
| Blind Sport NZ; Operational costs | \$5,000 | Te Aka Toitu Trust; Connected Kawerau | \$42,500 |
| Books Before Boxing; 2020 Counterpunch Parkinsons program Rotorua | \$2,500 | Te Koutu E141 Trust; Wharekai Rebuild | \$125,000 |
| BOPDSA Inc NZ & STPDS NZ; Supporting Teaching practices | \$15,000 | Te Puna Ora O Mataatua Charitable Trust; Kuhu Mai community centre | \$15,000 |
| BOP Therapy Foundation; Operational costs | \$10,000 | The Motor Neurone Disease Assoc of NZ Inc; Operational costs | \$10,000 |
| Brave Hearts NZ; Operational costs | \$15,000 | The Parkinson's NZ Charitable Trust; Community Educator Services BOP | \$8,000 |
| Budget Advisory Services Gateway Opotiki; BAS Gateway Opotiki program | \$12,500 | The Search Party Charitable Trust; Operational costs | \$40,000 |
| C3 Church Tauranga Trust; Arataki Community Meal | \$5,200 | The Spirit of Excellence Education Trust, Raising the Standard 2020 | \$10,000 |
| Central Plateau REAP; Family/Whanau support program | \$120,000 | The Starjam Charitable Trust; StarJam Tauranga TEP2020 | \$5,000 |
| Children's Autism Foundation; Supporting Vulnerable Families | \$5,000 | The Stroke Foundation of NZ Ltd; Operational costs | \$25,000 |
| Christians Against Poverty NZ; Operational costs | \$7,500 | Turangi Mountain Region Trust; Fortnightly free community dinner | \$3,150 |
| Complex Chronic Illness Support Inc; Operational costs | \$10,000 | Victim Support NZ Inc; BOP Volunteer programme | \$15,000 |
| Dress for Success Rotorua Charitable Trust; Operational costs | \$17,500 | Waiariki Whanau Mentoring Ltd; Communities working on the fringe | \$10,000 |
| Eastern Bay Villages; Operational costs | \$35,000 | Whakatane Baptist Community Charitable Trust; Jezreel Womens Home | \$11,000 |
| Eastern Bay Villages; Providing low cost funerals | \$9,640 | | \$1,870,740 |
| EmpowermentNZ Charitable Trust; | \$30,000 | Prosperous Communities | |
| Epilepsy Assoc of NZ Inc; Operational costs | \$10,000 | Citizens Advice Bureau Taupo | \$10,000 |
| Family & Financial Solutions Trust; Operational costs | \$7,500 | Citizens Advice Bureau Whakatane Inc | \$10,000 |
| Garden to Table Trust; BOP Programme coordinator costs | \$5,000 | EVolocity Ltd; 2020 EVolocity BOP program | \$7,500 |
| Gender Dynamix NZ; Supporting Trans people in the BOP | \$5,000 | Katch Katikati; Operational costs | \$20,000 |
| Get Smart Tauranga Trust; Operational costs | \$30,000 | Welcome Bay Community Centre Inc; Operational costs | \$90,000 |
| Good Neighbour; Operational costs | \$10,000 | Safe Turangi; Operational costs | \$12,500 |

Notes to the financial statements (continued)

15 Grants expenditure for the year ended 31 March 2020 (continued)

| Prosperous Communities (cont) | | Strong Community Organisations | |
|---------------------------------------------------------------------------------------------------------------------------------------|-----------|----------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Sustainable Business Network Inc; BOP Sustainable business programme | \$30,000 | Scope Aotearoa Charitable Trust; Scope reviews for youth organisations | \$10,00 |
| Fe Whare Hukahuka; Developing long-term capacity & sustainability in Maori communities | \$67,000 | Tangata Whenua Community & Voluntary sector Research centre; Webinars | \$2,50 |
| Toi Kai Rawa Trust; Action Plan implementation 2020 | \$25,000 | Volunteer WBOP; Operational costs | \$105,00 |
| Young Enterprise Trust; YES Regional Coordinator role | \$7,500 | | \$117,50 |
| | \$279,500 | Vibrant & Fun Communities | |
| Safe Communities | | BOP Film Trust; Seed funding for Waiariki film studios | \$50,00 |
| Coastguard Eastern Region Inc; Unit support | \$180,000 | CCS Disability Action BOP Inc, International day of persons with disabilities concert | \$7,50 |
| Community Leisure Facilities Charitable Trust; Water safety programme | \$22,000 | Katikati Indian Assoc Inc; Diwali Festival of light | \$2,00 |
| Kawerau Neighbourhood Support; Safer Connected Community | \$10,000 | Katikati Open Air Art; NZ Mural Contest & Arts Festival | \$10,00 |
| Road Safety Education Ltd; RYDA program | \$7,500 | Life-link Community Trust; Greerton Light Party | \$2,25 |
| St John Te Whanau-A-Apanui area Committee; Ambulance station - Waihau Bay | \$240,000 | Nukuhau Marae/Taupo District Council; 2020 Waitangi Taupo Moana Festival | \$5,00 |
| Surf Lifesaving NZ Inc - Eastern Region; Club & regional operational costs | \$100,000 | NZ China Friendship Soc Tauranga Branch; Chinese New Year celebrations | \$5,00 |
| Taupo Neighbourhood Support; Operational costs | \$5,000 | One Love, Diwali | \$1,70 |
| Tauranga Land Search & Rescue Inc; Redevelopment plan | \$3,500 | One Taupo Trust; Taupo Winter festival | \$10,00 |
| Water Safety NZ; BOP drowning prevention programs | \$70,000 | Opotiki District Council; Summer Festival | \$7,50 |
| - | \$638,000 | Pasifika in the Bay Trust; 2019 Pasifika Festival in the Bay | \$5.00 |
| Strengthened Whanau | 4004000 | Pushing Arts in NZ Trust; Tauranga Street Art Festival | \$5.00 |
| Action Education Inc; Creative Kaitaki | \$2,600 | Rotorua Arts Village; Operational costs | \$20,00 |
| Big Brothers Big Sisters Rotorua: Child Mentoring program | \$10,000 | Rotorua Bike Festival Charitable Trust: 2019 Rotorua Bike festival | \$10,00 |
| Blue Light Ventures Inc; Youth Driver Navigation program BOP | \$100.000 | Runanga Ngaitamawhariua Inc; Whanau fun day out | \$3.00 |
| Blue Light Ventures inc; Youth Driver Navigation program BOP | \$30,000 | Safe Turangi: Christmas in the Park 2019 | \$10,00 |
| BOP District Health Board: Toi Ora Whanau Mahi Tahi | \$75,000 | STEM Wana Trust; STEM Champions & Challenge Day | \$10,00 |
| , , | \$15,000 | Taki Rua Productions Soc Inc: Schools Tour: Nga Manu Roreka | \$5,00 |
| Edgecumbe Blue Light Ventures Inc; Operational costs | \$15,000 | Taupo Community Reo Group Inc; Growing Maori Language programme | \$7,50 |
| Families Achieving Balance Charitable Trust; Intensive parent support Grandparents Raising Grandchildren Trust NZ; Operational costs | \$10,000 | Taupo Elim Community Church; Christmas in the Park Taupo | \$5,00 |
| | | Tauranga Regional Multicultural Council; New to Bay Expo 2019 | |
| Homes of Hope Charitable Trust; Operational costs | \$25,000 | | \$4,00 |
| Inspiring Stories; Future Leaders | \$17,500 | Te Arawa Kapa Charitable Trust; Te Arawa Kapahaka Regional festival Te Manatu Ahurea o Tuhoe Trust; Te Hui Ahurei a Tuhoe Ahurei 2020 | \$7,50 |
| Kawerau Blue Light Ventures Inc; Operational costs | \$30,000 | Te Parahia Trust: Christmas in the Park Whakatane | \$10,00 |
| Kidz Need Dadz Charitable Trust BOP Inc; Operational costs | \$20,000 | | \$5,00 |
| Ngamuwahine Outdoor Education Lodge; Land purchase | \$200,000 | Te Rereatukahia Marae Inc; Ablution Block upgrade | \$10,00 |
| NZ Centre for Gifted Education Ltd; Subsidies for MindPlus BOP | \$10,000 | Te Tuhi Mareikura Trust; Nga Uri o Muturangi: Wananga Indigenous | \$5,00 |
| NZ Family and Foster Care Federation Inc; Operational costs | \$15,000 | The Incubator; Operational Costs | \$35,00 |
| Parenting Place Charitable Trust; Whanau parenting & skills programs | \$25,000 | The National Woodskills Trust; National Woodskills event | \$7,50 |
| Priority One WBOP Inc; Instep Programme | \$70,000 | The Tauranga Community Trust; A Night before Christmas event | \$10,00 |
| Rotorua Community Youth Centre Trust; YouthHub Rotorua | \$30,000 | Waterwheel Historic Trust; Farming like Grandad | \$2,50 |
| Rotorua Youth Development Trust; Kiwican delivery in Rotorua | \$20,000 | Whakatohea Maori Trust Board; Mataatua Kapa Haka Regionals 2020 | \$7,50 |
| Royal NZ Plunket Trust; Family/Whanau Support & Education | \$15,000 | | \$280,48 |
| Tarawera High School; Hillary Outdoors programme | \$2,500 | | |
| Taupo Bluelight Ventures; Operational costs | \$120,000 | Toolbox funding | \$145,93 |
| Taupo Pathways for Youth Employment; Licence to work/Pathways connect | \$135,000 | | |
| Te Whare Wananga o Awanuiarangi; RoboPa | \$25,000 | Scholarships | \$87,55 |
| The Salvation Army / Tauranga Corps; Whanau Mentoring program | \$25,000 | | |
| Tipu Skills for Life Charitable Trust; Operational costs | \$25,000 | Grants refunded | -\$169,47 |
| Turangi Rangatahi Hub Charitable Trust; Operational costs | \$15,000 | | |
| Whakaatu Whanaunga Trust; Operational costs | \$30,000 | | |
| Whakatane Blue Light Ventures; Operational costs | \$30,000 | | |
| Youth Development Trust WBOP; Dingle Foundation programs, KiwiCan, Stars, Project K | \$165,000 | | |
| Youth Encounter Ministries Trust: Operational costs | \$60.000 | | |
| | | Constitute Constitute to | 6 040 044 |
| Youth Projects Trust; Manaakitanga Rotorua | \$10,000 | Grand Total - Grants Expenditure | 6,818,641 |
| Youthline Auckland Charitable Trust; Youthline Helpline services BOP | \$10,000 | (Refer Note 6) | |
| YSAR NZ; Youth Search & Rescue Tauranga | \$25,000 | | |



Independent Auditor's Report

To the beneficiaries of Bay of Plenty Community Trust Incorporated

Report on the audit of the consolidated financial statements

Opinion

In our opinion, the accompanying consolidated financial statements of Bay of Plenty Community Trust Incorporated (the 'Trust') and its subsidiary (the 'Group') on pages 10 to 21:

- Present fairly in all material respects the Group's financial position as at 31 March 2020 and its financial performance and cash flows for the year ended on that date; and
- ii. Comply with Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit).

We have audited the accompanying consolidated financial statements which comprise:

- The consolidated statement of financial position as at 31 March 2020;
- The consolidated statements of comprehensive revenue and expense, changes in equity and cash flows for the year then ended; and
- Notes, including a summary of significant accounting policies and other explanatory information.



Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (New Zealand) ('ISAs (NZ)'). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

We are independent of the Group in accordance with Professional and Ethical Standard 1 (Revised) Code of Ethics for Assurance Practitioners issued by the New Zealand Auditing and Assurance Standards Board and the International Ethics Standards Board for Accountants' Code of Ethics for Professional Accountants ('IESBA Code'), and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our responsibilities under ISAs (NZ) are further described in the auditor's responsibilities for the audit of the consolidated financial statements section of our report.

Other than in our capacity as auditor we have no relationship with, or interests in, the Group.



Other information

The Trustees, on behalf of the Group, are responsible for the other information included in the entity's Annual Report. Our opinion on the financial statements does not cover any other information and we do not express any form of assurance conclusion thereon. In connection with our audit of the financial statements our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.





Use of this independent auditor's report

This independent auditor's report is made solely to the beneficiaries as a body. Our audit work has been undertaken so that we might state to the beneficiaries those matters we are required to state to them in the independent auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the beneficiaries as a body for our audit work, this independent auditor's report, or any of the opinions we have formed.



Responsibilities of the Trustees for the consolidated financial statements

The Trustees, on behalf of the Group, are responsible for:

- The preparation and fair presentation of the consolidated financial statements in accordance with generally accepted accounting practice in New Zealand (being Public Benefit Entity Standards Reduced Disclosure Regime (Not For Profit));
- Implementing necessary internal control to enable the preparation of a consolidated set of financial statements that is fairly presented and free from material misstatement, whether due to fraud or error; and
- Assessing the ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate or to cease operations, or have no realistic alternative but to do so.



× Auditor's responsibilities for the audit of the consolidated financial statements

Our objective is:

- To obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error; and
- To issue an independent auditor's report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs NZ will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

A further description of our responsibilities for the audit of these consolidated financial statements is located at the External Reporting Board (XRB) website at:

http://www.xrb.govt.nz/standards-for-assurance-practitioners/auditors-responsibilities/audit-report-7/

This description forms part of our independent auditor's report.

KPMG Tauranga

30 July 2020